## OFFICIAL FILE ILLIHOIS COMMERCE COMMISSION

ORIGINAL

Docket No. ICC Office Use Only

VECTRIS TELECOM, INC.

(File Original and 3 copies)

Application for a Certificate of Local and Interexchange Authority To Operate as Reseller and Facilities-based Carrier of Telecommunications Services in The State of Illinois.

## APPLICATION FOR CERTIFICATE TO BECOME A TELECOMMUNICATIONS CARRIER

(Use additional sheets as necessary.)

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**GENERAL** 

1.	Applicant's Name (including d/b/a, if any) FEIN #	9120050	
	Vectris Telecom, Inc. (((Vectris")		
	Address: Street 5000 Plaza on the Lake, Suite 305		
	City Austin State/Zip Texas78746	_	
2.	Authority Requested: (Mark all that apply) X 13-403 x 405	_ 13-404	x 13-
3.	Request for waivers/variances: In applications for exchange service Sections 13-404 or 13-405, waivers of Part 710 and of Section 735. generally requested. In applications for interexchange service author 13-403 and 13-404, waivers of Part 710 and Part 735 are generally indicate which waivers Applicant is requesting.	180 of Par rity under	t 735 are Sections
	<u>X</u> 710 <u>x</u> 735 <u>x</u> Section 735.180	<u>X</u> C	Other'
4.	In what area of the state does the Applicant propose to provide servi	ice?	
	Vectris seeks authority to offer telecommunications services thr Illinois. However, Vectris currently does not seek to terminate a exemptions existing under Section 251 of the federal Telecommunications	any small	or rural
5.	Please attach a sheet designating contact persons to work with Staff  1) issues related to processing this application	on the fol	lowing:

<sup>&</sup>lt;sup>1</sup> Vectris also requests authorization pursuant to 83 II. Admin. Code Part 250 to maintain its books and records outside the State of Illinois, at its principal place of business.

	2) consumer issues		
	3) customer complaint resolution		
	4) technical and service quality issues		
	5) "tariff' and pricing issues		
	6) 9-1-1 issues		
	7) security/law enforcement		
	identify each contact person's (i) name, (ii) title, (iii) mailing address, (iv) telephone er, (v) facsimile number, and (vi) e-mail address, if any.		
	Please see Attachment 1.		
6.	Please check type of organization? - In dividual  Partnership Other (Specify)		
7.	Submit a copy of articles of incorporation and a copy of certificate of authority to transact business in Illinois.		
	Please see Attachment 2.		
8.	List jurisdictions in which Applicant is offering service(s).		
	Vectris is not currently offering service in any jurisdiction. In addition to the State of Illinois, Vectris is seeking authority to provide local exchange and interexchange telecommunications services in Kansas, Oklahoma, Arkansas, Ohio, Missouri, Michigan, Wisconsin, Indiana and Texas.		
9.	Has the Applicant, or any principal in Applicant, been denied a Certificate of Service or had its certification revoked or suspended in any jurisdiction in this or another name?		
	YES (Please provide details) X NO		
10.	Have there been any complaints against the Applicant in any other jurisdiction?		
	YES X NO		
	If YES, describe fully.		

11.

As noted in response to question 3 above (footnote 1), Applicant hereby requests authority to maintain its books and records outside the State of Illinois, at its principal place of business.

Will the Applicant keep its books and records in Illinois? \_\_\_\_YES \_X \_NO If NO, permission pursuant to 83 Ill. Adm. Code Part 250 needs to be requested.

## MANAGERIAL

12.	Please attach evidence of the applicant's managerial and technical resources and ability provide service. This may be in either narrative form, resumes of key personnel, o combination of these forms.		
	Please see Attachment 3.		
13.	List officers of Applicant.		
	Please see Attachment 4.		
14.	Does any officer of Applicant have an ownership or other interest in any other entity which has provided or is currently providing telecommunications services? YES X NO		
	If YES, list entity.		
15.	How will Applicant bill for its service(s)? Vectris will bill directly for all services offered.		
16.	How does Applicant propose to handle service, billing, and repair complaints?		
	Vectris will maintain a toll-free customer service number to address service, billing and repair complaints. Vectris' customer service representatives will be available during normal business hours.		
17.	Will personnel be available at Applicant's business office during regular working hours to respond to inquiries about service or billing? X YES NO		
18.	What telephone number(s) would a customer use to contact your company?		
	Vectris is in the process of obtaining a toll free customer service number. The number will be established before Vectris begins providing services.		
19.	What are your procedures to prevent unauthorized slamming of customers?		
	Applicant will comply with Illinois law and the Federal Communications Commission's ("FCC's") regulations regarding how interexchange carriers may change a consumer's Primary Interchange Carrier. Applicant will also comply with the FCC's regulations regarding how carriers may change a consumer's primary local exchange provider.		
20.	If granted authority to operate as a local exchange carrier, will the applicant abide by the following 83 Illinois Administrative Code Parts: 705, 710, 720, 725, 735, 755, 756, 757, 770, and 772?		
	X YES NO (If NO, please provide an explanation.)		
21.	Will the applicant sign and return membership forms to the Universal Telephone Assistance Corporation and the Illinois Telecommunications Access Corporation?		

## **FINANCIAL**

22.	Please attach evidence of applicant's financial fitness through the submission of its most current income statement and balance sheet, or other appropriate documentation of applicant's financial resources and ability to provide service.
	Please see Attachment 5.
TECH	INICAL
23.	Does Applicant utilize its own equipment and/or facilities? X YES NO
	If YES, please list: Vectris proposes to provide service through its own electronic equipment collocated at ILEC central offices, through the use of unbundled network elements leased from other certificated carriers, and/or through the resale of the services of other carriers. Vectris may later construct its own switching and transmission facilities as market conditions warrant. Vectris will deploy xDSL technology to provide high-speed, high quality data connections. Vectris plans to install an Asynchronous Transfer Mode ("ATM") switched network to carry its data traffic. Vectris will establish a hub in each metropolitan area in which it provides service. The hub will be connected to Vectris' collocated facilities in the incumbent LEC's central offices via DS3 or OC3 interconnects.
	If NO, which facility provider(s)'s services does Applicant use?
24.	Please describe the nature of service to be provided (e.g., operator services, Internet, debit cards, long distance service, local service).
	Initially, Vectris intends to provide data transmission services only, but request authority to provide a full range of facilities-based and resold local exchange and interexchange telecommunications services so that it may expand its service offering to include voice services in the future.
25.	Will technical personnel be available at all times to assist customers with service problems?
	X YES NO

26. If Applicant intends to provide payphone service, will the equipment utilized comply with FCC requirements and Finding (9) of the Commission Order entered in Docket No. 84-0442 on June I I., 1986, including, but not limited to: (a) touch dialing (b) access to 9-1-1 and "0" operator dialing without use of a coin; (c) rules governing use of payphones by disabled persons; (d) ability to complete local and long-distance calls; (e) unlimited duration for local calls; and (f) a message explaining the telephone's general operations, dialing instructions for emergency assistance, payphone owner's name, method of reporting service problems and method of receiving credit for faulty calls?

- Y E S

Not applicable. Applicant currently does not intend to provide payphone service in Illinois.

(Signature of Applicant)

#### **VERIFICATION**

This application shall be verified under oath.

#### **OATH**

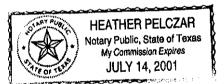
State of Texas	)	
	)	SS.
County of Travis	)	

Carey **Balzer** makes oath and says that he is the President of Vectris Telecom, Inc., that he has examined the foregoing application and that to the best of his knowledge, information, and belief, all statements of fact contained in the said application are true, and the said application is a correct statement of the business and affairs of the **above**-named applicant in respect to each and every matter set forth therein.

(Signature of affiant)

Subscribed and sworn to before me, a Notary Public/ \_\_HEATHER\_\_PELCZAR\_\_ (Title of person authorized to administer oaths)

in the State and County above named, this <u>32nd</u> day of <u>December</u>, <u>1999</u>.



Hather Pelezia (Signature of person authorized to administer oath)

My Commission expires: 7-14-01

#### Response to Question 5(a-g)

Question 5: Please attach a sheet designating contact persons to work with Staff on the issues listed below, including each contact person's (i) name, (ii) title, (iii) mailing address, (iv) telephone number, (v) facsimile number, and (vi) e-mail address, if any:

1) issues **related to** processing this application

Dana Frix
Brian McDermott
Counsel for Vectris Telecom, Inc.
SWIDLER BERLIN SHEREFF FRIEDMAN, LLP
3000 K Street, NW, Suite 300
Washington, D.C. 20007-S 116

Telephone: (202) **375-9500** Facsimile: (202) 424-7645 E-mail: **DFrix@swidlaw.com** 

E-mail: BMMcDermott@swidlaw.com

2) consumer issues

Carey **Balzer**President and CEO
5000 **Plaza** on the Lake
Suite 305
Austin, TX 78746
Telephone: (512) 327-2442
Facsimile: (512) 327-2794

3) customer complaint resolution

Carey **Balzer**President and CEO **5000** Plaza on the Lake
Suite 305
Austin, TX 78746
Telephone: (512) 327-2442

Telephone: (512) 327-2442 Facsimile: (5 12) 327-2794

4) **technical and** service quality issues

Carey **Balzer**President and CEO
5000 Plaza on the Lake
Suite 305
Austin, TX 78746

Telephone: (512) 327-2442 Facsimile: (512) 327-2794

## 5) "tariff' and pricing issues

Carey Balzer President and CEO 5000 Plaza on the Lake Suite 305 Austin, TX 78746 Telephone: (512) 327-2442 Facsimile: (512) 327-2794

## 6) 9-1-1 issues

Carey Balzer President and CEO 5000 Plaza on the Lake Suite 305 Austin, TX 78746 Telephone: (512) 327-2442 Facsimile: (512) 327-2794

## 7) security/law enforcement

Carey Balzer
President and CEO
5000 Plaza on the Lake
Suite 305
Austin, TX 78746
Telephone: (512) 327-2442
Facsimile: (512) 327-2794

## Articles of Incorporation and Certificate of Authority to Transact Business in Illinois

#### State of Delaware

PAGE 1

## Office of the Secretary of State

I, EDWARD J. FREEL, SECRETARY OF STATE OF TEE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF AMENDMENT OF "CMB TELECOM, INC.", CHANGING ITS NAME FROM "CMB TELECOM, INC." IO "VECTRIS TELECOM, INC.", FILED IN THIS OFFICE ON THE TRIRTIETE DAY OF NOVEMBER, A.D. 1999, AT 4:30 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE NEW CASTLE COUNTY RECORDER OF DEEDS.



Edward J. Freel, Secretary of State

3128610 8100

**AUTHENTICATION:** 

0110269

991510942

DATE:

12-01-99

## CERTIFICATE OF AMENDMENT OF CERTIFICATE OF INCORPORATION OF CMB TELECOM, INC.

**CMB** Telecom, Inc. (the "Company"), a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware, DOES HEREBY CERTIFY:

**FIRST:** The name of the **corporation** is **CMB** Telecom. Inc.

SECOND: The date on which the original **Certificate** of Incorporation of the Company was filed with the Secretary of State of the State of Delaware was November IS, 1999.

THIRD: The Board of Directors of the Company, acting in accordance with the provisions of Sections 141(f) and 242 of the General Corporation Law of the State of Delaware, adopted resolutions to amend and restate Article I of the Company's Certificate of incorporation to read in full as follows:

'The name of the Corporation is Vectris Telecom, Inc. (the "Corporation")."

**FOURTH:** Thereafter, pursuant to a resolution of the Board of Directors, this Certificate **of** Amendment was submitted to **the** stockholders of the Company for **their** approval and was approved by them in accordance with the provisions of Sections 228 and 242 of the General Corporation Law of the State of Delaware.

[The remainder of this page is intentionally left blank.]

IN WITNESS WHEREOF, The Company has caused this Certificate of Amendment of Certificate of Incorporation to be signed by its President and attested to by its Secretary this 3044 day of November, 1999.

CMB Telecom, Inc.

Carey Balser President

ATTEST:

Carey Balzer Secretary

1117713 111191

## State Of Delaware

## Office of the Secretary of State

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF

DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT

COPY OF THE CERTIFICATE OF INCORPORATION OF "CMB TELECOM, INC.",

FILED IN THIS OFFICE ON THE EIGHTEENTH DAY OF NOVEMBER, A.D.

1999, AT 4:30 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE NEW CASTLE COUNTY RECORDER OF DEEDS.



Edward I. Freel, Secretary Of State

0093366

AUTHENTICATION:

11-19-99

991495397

3128610 8100

DATE:

#### CERTIFICATE OF INCORPORATION

**OF** 

#### CMB TELECOM, INC.

#### **ARTICLE ONE**

The name of the corporation is CMB Telecom, Inc. (the "Corporation").

#### ARTICLE TWO

The address of the Corporation's registered office in the State of Delaware is 1013 Centre Road, City of Wilmington, County of New Castle, Delaware 19805. The name of its registered agent at such address is Corporation Service Company.

#### ARTICLE THREE

The nature of the business or purposes to be conducted or promoted is to engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of the State of Delaware.

#### ARTICLE FOUR

The Corporation shall be authorized to issue two classes of stock to be designated respectively "Preferred Stock" and "Common Stock"; the total number of shares which the Corporation shall have the authority to issue is three thousand (3,000); the total number of shares of Preferred Stock shall be one thousand (1000) and each such share shall have a par value of \$.001; and the total number of shares of Common Stock shall be two thousand (2,000) and each such share shall have a par value of \$.001.

The Board of Directors is authorized, subject to limitations prescribed by law, to provide for the issuance of the shares of **Preferred** Stock in series, and by filing a certificate pursuant to the applicable law of the State of Delaware, to establish **from** time to time the number of shares to be included in each such series, and to fix the designation, voting power, or other powers, preferences and rights of the shares of each, such series and any qualifications, limitations or restrictions thereof.

#### **ARTICLE FIVE**

The name and mailing address of the sole incorporator is as follows: Alan Green, Gray Cary Ware & Freidenrich LLP, 100 Congress Avenue, Suite 1440, Austin, TX 78701-4042.

#### ARTICLE SIX

The Corporation is to have perpetual existence.

#### ARTICLE SEVEN

In furtherance and not in limitation of the powers conferred by statute, the Board of Directors of the Corporation is expressly authorized to make, alter or repeal the Bylaws of the Corporation.

#### ARTICLE EIGHT

The initial Board of Directors shall consist of one (1) member, and the name and address of the individual who is to serve as director until the first annual meeting of the stockholders, or until his successor or successors are elected and qualified, is as follows:

Name <u>Mailing Address</u>

Carey M. Balzer **3601** Tekoa Cove
Austin, TX 78746

#### ARTICLE NINE

Meetings of stockholders may be held within or without the State of Delaware, as the Bylaws of the Corporation may provide. The books of the Corporation may be kept **outside the State** of Delaware at such place or places as may be designated from time to time by the Board of Directors or in the Bylaws of the Corporation. Election of directors need not be by written ballot unless the Bylaws of the Corporation so provide.

#### ARTICLE TEN

The Corporation shall indemnify, to the fullest extent permitted by Section 145 of the General Corporation Law of Delaware, as amended from time to time, all persons who it may indemnify pursuant thereto. The personal liability of a director of the Corporation to the Corporation or its stockholders for monetary damages for breach of fiduciary duty as a director shall be limited to the fullest extent permitted by the General Corporation Law of the State of Delaware, as it now exists or may hereafter be amended. Any repeal or modification of this paragraph by the stockholders of the Corporation shall not adversely affect any right or protection of a director of the Corporation existing at the time of such repeal or modification.

#### ARTICLE ELEVEN

The Corporation expressly elects not to be governed by Section 203 of the General Corporation Law of the State of Delaware.

#### **ARTICLE TWELVE**

The Corporation reserves the right to amend, alter, change or repeal any provisions contained in this Certificate of Incorporation in the manner now or hereafter

prescribed herein and by the laws of the State of Delaware, and all rights conferred upon stockholders herein are granted subject to this reservation.

I, THE UNDERSIGNED, being the sole incorporator hereinbefore named, for the purpose of forming a corporation pursuant to **the** General Corporation Law of the State of Delaware, do make this certificate hereby declaring and certifying that this is my act and deed and the facts stated herein are true, and accordingly have hereunto set my hand on the **18th** day of November, **1999**.

Alan Green, Incorporator

Fil@Number 6078-630-5

# State of Illinois Office of The Secretary of State

GRAY CARY-AUSTIN

Whereas,

C-212.3

APPLICATION FOR AMENDED CERTIFICATE OF AUTHORITY OF VECTRIS TELECOM, INC.

INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE HAS BEEN FILED IN THE OFFICE OF THE SECRETARY OF STATE AS PROVIDED BY THE BUSINESS CORPORATION ACT OF ILLINOIS, IN FORCE JULY 1, A.D. 1984.

Now Therefore, I, Jesse White, Secretary of State of the State. of Illinois, by virtue of the powers vested in me by law, do hereby issue this certificate and attach hereto a copy of the Application of the aforesaid corporation.

affixed the Great Seal of the State of Illinois, at the City of Springfield, this 15TH

day of DECEMBER A.D. 1999 and of the Independence of the United States the two hundred and 24TH

Jesse White

Secretary of State

11.023 - 11/5/99 C T System Online

	ormBCA-13.40 v. Jan. 1999)	APPLICATION FOR A CERTIFICATE OF AUT TRANSACT BUSINESS	HORITY TO 510 # 1 079-1030 -5
Sec Dep Spri Tele	se White retary of State rartment of Business Services ngfield, IL 62756 rphone (217) 782-1837 f/www.sos.state.il.us	FILED - DEC 15 1999	This space for use by Secretary of/State Date 12/5/99 Filling Fee \$ 25.00
	nit payment In check or money f, payable to "Secretary of State."	JESSE WHITE SECRETARY OF STATE	Approved
1.	(c) (Complete only if the new ASSUMED CORPORATE	ORATE NAME Vectris Telecom, In w corporate name is not available E. NAME:	in this stats.)
<u> </u>	(By electing this assume transaction of business  (a) State or Country of Incor	in IIIInois. Form BCA 4.15 is attach	grees NOT to use its <b>corporate</b> name in <b>the</b> led.)
	(b) If changed, Period of Du	•	
3.	(If not sufficient space to cove	ses proposed to be pursued in tra er this point, use reverse side or a	dd one or more sheets of <b>this s</b> iz <b>e.)</b>
<b>'tak</b>	no change		EXPEDITED
			DEC 15 1999
			SECRETARY OF STATE
4.	as evidence of any change of by the proper officer of the more than ninety (90) days of the amendment acts as a re	of name, duration or purpose restate or country wherein the coold. The filing fee for the certificatement of the Articles of Inc.	f Amendment to the Articles of Incorporation, It any, eported herein, such copy being duly authenticated reporation is incorporated, which certification is not led copy of the Articles of Amendment is \$25 unless orporation, in which case the filing fee is \$100. In the ified copy of the merger is required, plus applicable
5.	affirms, under penalties of per		gned by its duly authorized officers, each of whom are true. (All signatures must be is LACK INK.)
Date	d December 7 // (Month/Day)	1999 CMB <b>Te</b>	Secom, Inc.  [Exact Name of Corporation]
attes	(Signature of Secretary  Carey M. Balzer, Secretary  (Type or Print N	or Assistant Secretary) by Carey	(Signature of President or Vice President) M.Balzer, President (Type or Print Name and Title)

#### **Response to Question 13**

Question 13: Please attach evidence of the applicant's managerial and technical resources and ability to provide service. This may be in either narrative form, resumes of key personnel, or a combination of these forms.

#### Biographies of Key Personnel of Vectris Telecom, Inc.

#### **Carey Balzer**

Carey Balzer is the President and Chief Executive Officer of Vectris Telecom, Inc. He previously held a similar position with ChoiceCom, a facilities-based CLEC that provided local, long distance and data services in the southwest region. Structured as a limited partnership between subsidiaries of ICG Communications, Inc. ("ICG") and Central and South West Corporation ("CSW"), the Company was wholly acquired by ICG in December of 1998, at which time he became head of ICG's marketing and product development efforts. He has over fifteen years experience in the communications industry with demonstrated success in marketing, sales and general management, holding executive roles with US West Communications and Sprint in addition to those above.

#### John Moshier

John Moshier, Senior Vice President of Products and Technology, is responsible for Vectris' product development, product management and CTO functions. He previously spent over twelve years with Sprint where he held numerous roles relating to the development and management of key data and internet services within their local and long distance divisions. While there, he was instrumental in the development and launch of the Sprint ION product offering, providing him with recent, relevant experience in the development and deployment of DSL services.

#### **Gordon Sitton**

Gordon Sitton, Senior Vice President of Network, is responsible for the design, engineering, construction and management of the Company's network, including oversight of the provisioning function and Network Operations Center. Most recently serving as Vice President of Infrastructure Deployment for ICG, his telecommunications experience also includes heading up the Network Operations and Engineering function for ChoiceCom and over fourteen years with Southwestern Bell in various operational and financial roles. Additionally, Gordon founded, built and sold to Time-Warner seven Texas-based, franchised and independent Cable Television Companies over a nine-year period.

#### **Steve Guastella**

Steve Guastella, Vice President of Data Engineering, brings over fifteen years experience as a communications engineer, hardware/software design and support engineer. Most recently he oversaw the management of the world's largest electronic transaction network for Transaction Network Services, since acquired by PSI Net. Prior to that he spent nine years in various engineering assignments with Sprint, providing design, implementation and network management support for their X.25 Packet Data, Frame Relay, and their Intranet and Internet public and private IP networks.

#### Joe Samples

Joe Samples, Vice President of Information Services, brings over fifteen years experience in building and managing information technology and systems. He previously served as CIO for ChoiceCom, where he was responsible for the evaluation and implementation of all systems to support their business. The remainder of his information technology experience has been largely within the communications division of CSW, where he also held regulatory and project management roles.

#### **Nancy Hayes**

Nancy Hayes serves as Vice President of Finance, HR and Administration for Vectris. She previously served as CFO and VP of HR/Administration for ChoiceCom, where she oversaw all financial functions for the Company as well as helped build it from a three- person start-up to over two hundred employees in a two-year period. Prior to that, she held various accounting, treasury and financial forecasting functions with Southwestern Electric Power, a CSW subsidiary.

## **Response to Question 13**

## Officers:

President and CEO

Carey Balzer John Moshier Senior Vice President- Products & Technology

Gordon Sitton Senior Vice President- Networks

Vice President- Finance, HR & Administration Nancy Hayes

## Directors:

Carey Balzer Ravi Mhatre Peter Van Genderen Fred Wang

#### **Response to Question 22**

Vectris has sufficient financial capability to provide and maintain its interexchange and local exchange telecommunications services throughout the State of Illinois and sufficient financial capability to meet any lease or ownership obligations it may incur. Vectris is a wholly owned subsidiary of Vectris Communications, Inc. ("Vectris Communications"). Both Vectris and Vectris Communications are recently formed corporations. Thus, no historical financial documents are available at this time. Vectris Communications secured \$15.9 million through the sale of preferred stock to three venture capital firms (Stolberg, Meehan & Scano, Trinity Ventures, and Weiss, Peck and Greer Venture Partners) on November 23, 1999. Vectris Communications also anticipates receiving an additional \$2 million by March 1, 2000 as part of this first round of funding via the sale of additional preferred stock to management and several strategic investors.

Vectris is a privately held corporation and its financial statements are not a part of the public record in any jurisdiction. Therefore, Vectris is providing a one-year projection of the Company's Income Statement and Balance Sheet in a sealed envelope along with a Motion for Confidential Treatment. Vectris respectfully requests that the Illinois Commerce Commission enter an order pursuant to Section 200.430 of the Illinois Administrative Code protecting the confidentiality of this proprietary and sensitive information and that it not be made a part of the public record or otherwise be made available for public disclosure.